

**Report on PLACEMENT TRAINING SERIES: GROUP DISCUSSION –(SOLS)**

<b>Date</b>	04-03-2023
<b>Time:</b>	9:30 AM
<b>Venue:</b>	LH310
<b>Section:</b>	LSCM & SOM
<b>Batch:</b>	2023- 2024
<b>Semester:</b>	2 <sup>ND</sup> Semester
<b>Guest/Speaker Name:</b>	NA
<b>Guest/Speaker Designation</b>	NA
<b>Guest/Speaker Contact No &amp; Email Id:</b>	NA
<b>Guest/Speaker Company/ Institute Name:</b>	CMS BUSINESS SCHOOL, Bangalore
<b>Faculty Coordinators Name:</b>	Dr Yoganathan S Dr Vinoth kumar V
<b>Topic:</b>	Placement Training Series : Group Discussion
<b>Moderator (if any)</b>	NA
<b>No. of Attendees</b>	45
<b>Feedback:</b>	NA
<b>Brochure: (if any)</b>	Yes
<b>Budget of the Program (if any):</b>	NA
<b>Revenue Collected: (if any)</b>	NA

**1. Introduction:** Group of candidates is given a topic to discuss and they are expected to share their opinions, thoughts and ideas on the given topic. The group is usually moderated by an evaluator who assesses each candidate based on their participation, communication skills, leadership qualities, listening skills and the ability to present their ideas effectively. In order to make a good impression in a group discussion, it is important to be well-prepared, be an active participant, listen attentively, maintain eye contact, speak clearly and confidently, and be respectful of others' opinions.

**2. Venue (Outside/Inside the campus): INSIDE THE CAMPUS (LH310)**

### 3. Program Objectives:

1. To be able to apply the concepts of Supply Chain Management & Logistics and Systems and Operations Management in given scenarios.
2. To analyze the possible solutions/remedies during emerging challenges in Supply Chain management & Logistics and Systems and Operations Management in given scenarios.

### 4. Relevance to PO, Relevance to PEO and PSOs

<b>PO</b>	<b>Program Objective (PO)</b>
PO1	PO1 - Apply knowledge of management theories and practices to solve business problems
PO2	PO2 - Develop analytical and critical thinking abilities for data-based decision making
PO3	PO3 - Understand, analyse and communicate global, economic, legal and ethical aspects of business
PO4	PO4 – Identify and apply trans-disciplinary tools and techniques for projects and solving problems
PO5	PO5- Lead oneself and others in the achievement of organizational goals and contribute effectively to a team environment
PO6	PO6 - Inculcate entrepreneurial mind-set for sustainability
PO7	PO7 - Imbibe value-based leadership for Excellence
<b>PSO</b>	<b>Program Specific Objective (PSO)</b>
PSO1	Demonstrate effective response to industry challenges by applying managerial tools and techniques for a sustainable society
PSO2	Appraise the complex specificities of Indian Business to garner global reputation
PSO3	Develop a holistic thinking solopreneur for a self-sufficient society

### 5. Activity Overview:

A group discussion activity is an interactive session that involves multiple participants discussing a particular topic or issue. The activity can be used to promote collaboration, critical thinking, communication skills, and problem-solving abilities among participants.

Here is an overview of how a typical group discussion activity might be structured:

**Introduction:** The facilitator introduces the topic or issue to be discussed and explains the purpose of the activity.

**Guidelines:** The facilitator sets the ground rules for the discussion, including guidelines for respectful communication and equal participation.

**Brainstorming:** The group engages in a brainstorming session to generate ideas and perspectives related to the topic.

**Discussion:** The group members take turns sharing their thoughts, opinions, and ideas on the topic. The facilitator may guide the conversation and encourage participants to ask questions or provide feedback to each other.

**Synthesis:** The group works together to synthesize the ideas and perspectives shared during the discussion. The facilitator may encourage participants to identify common themes or areas of agreement and disagreement.

**Conclusion:** The facilitator summarizes the key points discussed and encourages participants to reflect on what they have learned or gained from the activity.

Overall, a group discussion activity is a collaborative and interactive way to explore complex topics, encourage critical thinking, and foster communication and problem-solving skills.

**6. Guest/Speakers' Profile: NA**

**7. Summary and Key Learnings of the session:**

The following topics are given to the students to discuss and come out with best possible solutions. 'learning by applying'.

*Scenario Based Discussion and Learning:*

1. Should GD be a part of campus placements?
2. Rural and urban markets need separate channel design and structure considerations.
3. Main Challenges in Supply Chain Management and How You Can Work Around It?
4. SCM Software purchase is an expenditure or an investment to the company?
5. Single Vendor vs Multiple Vendors?
6. Role of Emerging Market channels in effective Supply chain.
7. How e-commerce is successful/failure in India?
8. Operational Efficiency vs Operational Effectiveness vs Operational excellence.
9. Is introducing bullet trains for logistics in India a good idea
10. Zero Inventory/JIT

11. Knowledge is the biggest asset you can accumulate
12. The impact of globalization on supply chain management and logistics
13. E-commerce and its effect on supply chain and logistics operations
14. The importance of customer service in supply chain management and logistics.

8. Participant details: 45 Students
9. Details of Winners (if applicable): - NA
10. Details of the judges (if applicable): - NA
11. Attendance records:

Placement Training Series - 1 Attendance Sheet Date : 04-03-2023

S.No	Batch	USN No	Name	Signature
1	LSCM1	22MBAR0361	SANTAY.K	[Signature]
2	LSCM1	22MBAR0498	Freanlin Thomas. S	[Signature]
3	LSCM1	22MBAR0513	Avelin. A	[Signature]
4	LSCM1	22MBAR0677	DANIELA.F	[Signature]
5	LSCM1	22MBAR0611	NISHITHA KHATER	[Signature]
6	SOM	22MBAR0651	Aysha Amratha Rao	[Signature]
7	LSCM2	22MBAR0490	MAHIMA MH	[Signature]
8	LSCM2	22MBAR0374	KARTHIK SREEKUMAR	[Signature]
9	LSCM2	22MBAR0351	ASHWIN S PRABHU	[Signature]
10	LSCM2	22MBAR0371	Queetham S Peter.	[Signature]
11	LSCM1	22MBAR0367	ASHIF MIS	[Signature]
12	LSCM1	22MBAR0087	CHARUN K SABU	[Signature]
13	LSCM2	22MBAR0368	HAIRUL FARITA N	[Signature]
14	LSCM2	22MBAR0287	H.VIGNESH	[Signature]
15	SOM	22MBAR0972	MAMATA RAUNIZYAR	[Signature]
16	SOM	22MBAR0496	Tulika Kanaujia	[Signature]
17	LSCM1	22MBAR0665	RIVA SUGAN BIRU	[Signature]
18	LSCM-2	22MBAR0349	Snehalakshmi C	[Signature]
19	LSCM-2	22MBAR0395	VEEKSHA J SHETTY	[Signature]
20	LSCM-1	22MBAR0355	DWITIN.G.SHETTY	[Signature]
21	LSCM-1	22MBAR0362	SHUSHANTH.S	[Signature]
22	LSCM-1	22MBAR0711	BOSEWINDIRAVIAM.A	[Signature]
23	LSCM-1	22MBAR0457	RANGALI MANIKANTA	[Signature]
24	LSCM-1	22MBAR0727	ROSHAN KUMAR.R	[Signature]
25	LSCM1	22MBAR0669	HARISH.N	[Signature]
26	LSCM-1	22MBAR0450	K. SHARUBINI	[Signature]
27	LSCM-1	22MBAR0360	ROSHAN.G.NAIDU	[Signature]
28	SOM	22MBAR0700	MONIKA SHREE H.N	[Signature]

29	LSCM2	22MBAR0352	ASWIN.IE	[Signature]
30	LSCM2	22MBAR0803	HARIPALANURUNATHK	[Signature]
31	LSCM-1	22MBAR0976	RAJ PUSHELAL	[Signature]
32	SOM	22MBAR0951	VIKAS.N	[Signature]
33	SOM	22MBAR0650	VIKAS.K	[Signature]
34	SOM	22MBAR0321	KOLAPPAN.T	[Signature]
35	LSCM-2	22MBAR0353	C.ABHILASH PISUPATI	[Signature]
36	LSCM-1	22MBAR0358	LEO STEEBAD.A	[Signature]
37	LSCM-1	22MBAR0369	Sangeeth R	[Signature]
38	LSCM-2	22MBAR0327	BHARATH S	[Signature]
39	LSCM-1	22MBAR0716	KAVIYA SHEET.A	[Signature]
40	LSCM-1	22MBAR0919	NITHESH.E	[Signature]
41	LSCM (4th)	21MBAR0745	DHAKSHINA MOORTHY.S	[Signature]
42	SOM 4th	21MBAR0463	HARI PRASAD.E.S.	[Signature]
43	LSCM-4th	21MBAR0397	BHARATISH.S	[Signature]
44	LSCM-4th	21MBAR0423	NITHISHKUMAR	[Signature]
45	LSCM-4th	21MBAR0412	Amey Binjoley	[Signature]
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## 12. Participants' Feedback, Feedback Analysis, and Attainment Calculation:

Questions to Map Pos	List of Pos & PSOs	Wt Score ▶					Wt. Score	Max score	%age	
		5	4	3	2	1				
		Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree				
The program/activity was relevant to my area of specialisation	PO1 PO2 PO3 PO4 PO5 PO1 PO2 PO3 PO4 PO5	15	7	8	1	0	129		155	83%
The program/activity enabled me to understand application of concept(s)	PO1 PO2 PO3 PO4 PO5 PO1 PO2 PO3 PO4 PO5	15	12	3	1	0	134		155	86%
The program/activity provided an opportunity to apply my skill set	PO1 PO2 PO3 PO4 PO5 PO1 PO2 PO3 PO4 PO5	16	8	6	1	0	132		155	85%

### Decision Science/ SOLC

POs	Q1	Q2	Q3	Q4	Q5	Q6				Q7	Q8	Captured By	Total Attainment Score	Level Achieved
PO1	83%	86%	85%									Q1 Q2 Q3	85%	3
PO2	83%	86%	85%									Q1 Q2 Q3	85%	3
PO3	83%	86%	85%									Q1 Q2 Q3	85%	3
PO4	83%	86%	85%									Q1 Q2 Q3	85%	3
PO5	83%	86%	85%									Q1 Q2 Q3	85%	3
PO6	83%	86%	85%									Q1 Q2 Q3	85%	3
PO7	83%	86%	85%									Q1 Q2 Q3	85%	3
PSO1	83%	86%	85%									Q1 Q2 Q3	85%	3
PSO2	83%	86%	85%									Q1 Q2 Q3	85%	3
PSO3	83%	86%	85%									Q1 Q2 Q3	85%	3

### 13. Proposals for the Event/Programme:



**SOLS CLUB ACTIVITY**

**PLACEMENT TRAINING SERIES : GROUP DISCUSSION**

**Session Coordinators:** Dr Yogananthan S and Dr Vinoth Kumar V      **Activity Code:** Series 2023/PT01  
**Cohort Group:** 2<sup>nd</sup> Semester LSCM&SOM

**Faculty team**

1. Dr. Jaykumar P	7. Dr. Yavana Rani
2. Dr. Navaneetha Kumar	8. Dr Rupesh Kumar Sinha
3. Dr. Vijaya. GS	9. Dr Ravishankar S Ulle
4. Dr.Vinothkumar.V	10. Dr. Abhinav Tiwary
5. Dr.S.Yogananthan	11. Mr. Thilak Reddy
6. Dr. K Srinivasa Rao	

**Session outcomes**

SO1	To be able to apply the concepts of Supply Chain Management & Logistics and Systems and Operations Management in given scenarios.
SO2	To analyze the possible solutions/remedies during emerging challenges in Supply Chain management & Logistics and Systems and Operations Management in given scenarios.

**Group Discussion Activity Details (SOP)**

The following topics are given to the students to discuss and come out with best possible solutions. 'learning by applying'.

**Scenario Based Discussion and Learning:**

1. Should GD be a part of campus placements?
2. Rural and urban markets need separate channel design and structure considerations.
3. Main Challenges in Supply Chain Management and How You Can Work Around It?
4. SCM Software purchase is an expenditure or an investment to the company?
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14. The importance of customer service in supply chain management and logistics.

**Specific support required for the activity (Seminar/Lab/Other materials etc.)**

Lecture Hall 310/201
Practical activities are planned in the classroom itself

**14. Minutes of Meetings:**

<b>Meeting Title</b>	Placement Training Series : Group Discussion	
<b>Date of Meeting</b>	04-03-2023	
<b>Meeting Venue</b>	LH 310	
<b>Meeting Agenda</b>	Discussion about Placement Training Series : Group Discussion	
<b>In Attendance</b>	<b>Name</b>	<b>Title/Department/Organization</b>
	Jaykumar Padmanabhan Navaneetha Kumar V G S Vijaya Yavana Rani S Srinivasa Rao K S Ravishankar S Ulle Vinoth Kumar V Yoganathan S Abhinav Tiwary Rupesh Sinha Thilak Reddy C	Associate Professor and LSCM Area Chair Professor and LSCM Area Chair Professor and Programme Coordinator-LSCM and SOM Associate Professor Adjunct Professor Assistant Professor Assistant Professor Assistant Professor Assistant Professor Assistant Professor Research Assistant
<b>Key Meeting Outcomes</b>		
	<ul style="list-style-type: none"> <li>To be able to apply the concepts of Supply Chain Management &amp; Logistics and Systems and Operations Management in given scenarios.</li> </ul>	
<b>Action Plans, if any (along with the First Person Responsible)</b>		
	<ul style="list-style-type: none"> <li>.</li> </ul>	

**15. Budget: - NA**

**16. Trailing Emails/communications:**

SOLS Club Activity-Placement Training Program-Group Discussion

Inbox x



**Dr. Ravishankar S Ulle**

to Navaneetha, G.S., Jaykumar, Vinoth, S, Yavana, Srinivasa, Abhinav, me, Rupesh ▾

Wed, Mar 1, 3:00 PM (6 days ago)



Dear Professors,

Kindly find the file containing the Activity planned for the SOLS club on 4th March 2023 to second-semester LSCM and SOM student  
The activity is planned at LH 310 or LH201 from 9.30 am to 12.30 pm.  
Focus on Placement Training-Group Discussion.  
Any further changes/additions to the topics are most welcomed.

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Best regards,

Dr. Ravishankar S Ulle

Assistant Professor-Decision Sciences

CMS Business School

## 17. Pictures for the Event:



*Fig: 1.1 PLACEMENT TRAINING SERIES: GROUP DISCUSSION in 17, Seshadri Rd, Racecourse, Gandhi Nagar, Bengaluru, Karnataka 560009, India*





18. Brochure:

**JGI JAIN** CMS BUSINESS SCHOOL

**SOLS CLUB**  
SOLS CLUB  
Society of Students Learning & Leadership

**SOLS CLUB**  
Presents

**PLACEMENT TRAINING SERIES - I**

Series 2023/PT01

**training**

**Date:** 4<sup>th</sup> March 2023 | **Time:** 09:30 AM - 12:30 PM | **Venue:** Lecture Hall - 310

**Session Coordinators:**  
Dr. Yoganathan S  
Dr. Vinith Kumar V  
Dr. Ravishanker S Ullie

**Faculty Team:**

Dr. Jaykumar Padmarabhan	Dr. Yoganathan S
Dr. Navaneetha Kumar	Dr. Vinith Kumar V
Dr. Vijaya G S	Dr. Abhinav Tiwary
Dr. Srinivasa Rao K S	Dr. Ravishanker S Ullie
Dr. Yasara Rani	Dr. Rupesh Kumar Sinha
	Mr. Tialak Raddy

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